









BIASES? BIASES IN VA

TIPS



How ya eat em?







COGNITIVE BIASES PSYCHOLOGIC EFFECT, CAUSES INFO PROCESSING ALTERATIONS. GENERATES DISTORTION OR IRRATIONAL INTERPRETATIONS OF REALITY. CONDUCTS TO ERRORS.



HOW TAFFECTS? **IRRATIONAL ACTS** WRONG ASSOCIATIONS WRONG SNAP JUDGMENT FLAWED DECISION MAKING





RETROSPECTIVE SUNK COST CONFIRMATION SELF SERVING BIAS FALSE CONSENSUS MEMORY FLAW



THERE'RE MANY!





ATTENTION LIMITS MIND SHORTCUTS SOCIAL PRESSURE ASOCIATION ETC, ETC, ETC...



So Many!



13

WE ARE . . Special

HUMAN EVOLUTION

WERE USEFUL

SURVIVAL

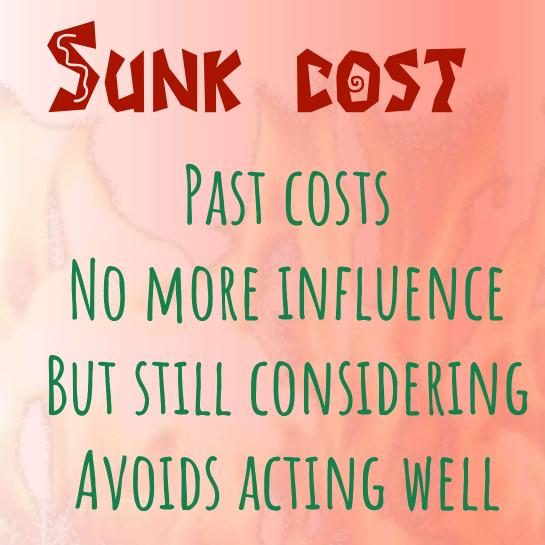




Law of the instrument, Golden hammer, or Maslow's hammer. Yup, that Maslow. LIVING AMONG WOLVES ... WE GENERALIZE **GOODNESS EFFECT BAD JUDGMENT** THINKING WELL



Halo Effect, Anchoring effect, Confirmation Bias, etc.









JUST SOME EXAMPLES Impossible cover all More tips later



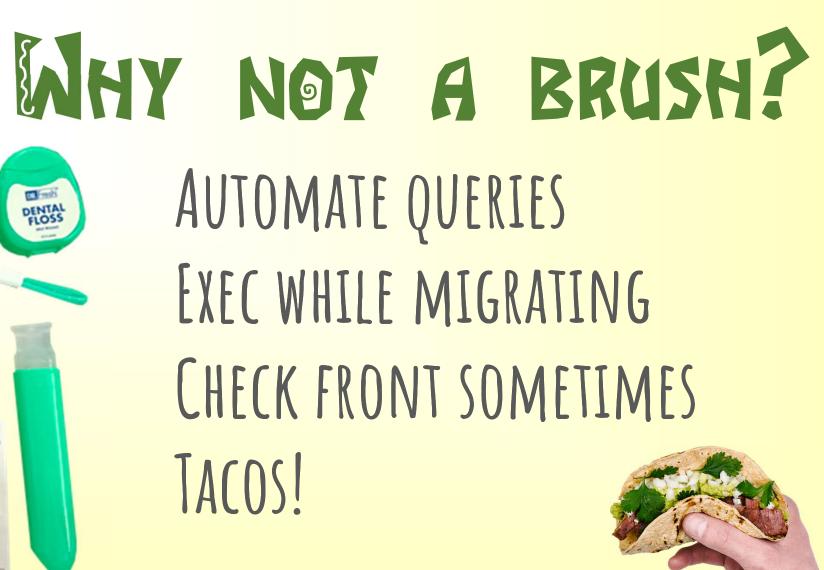




DATA MIGRATION AND Integrity Automating Web Front!!

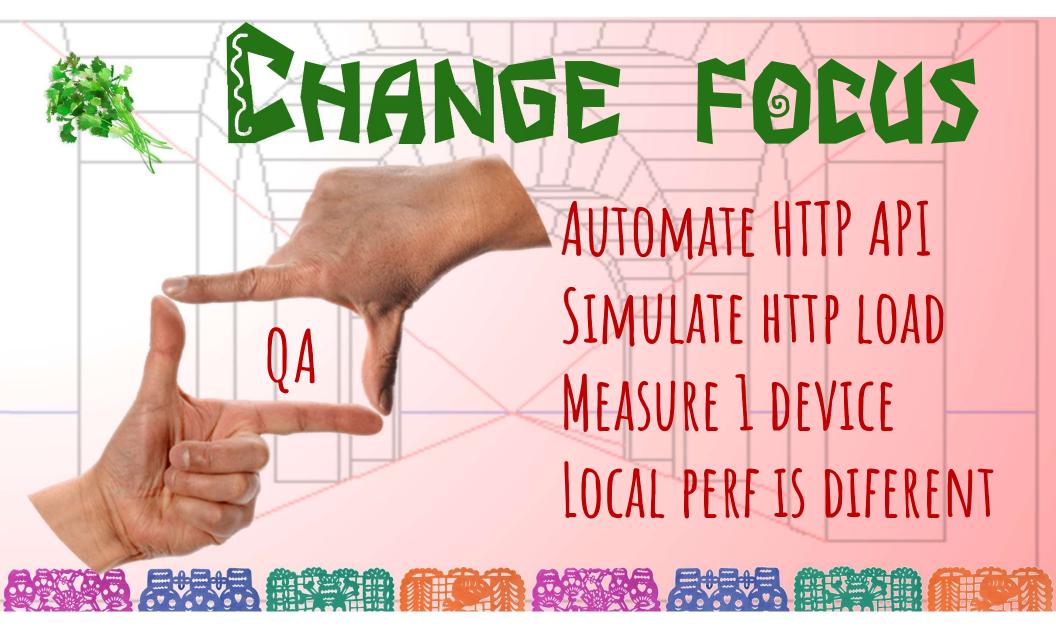
LEARNED TO USE CYPRESS





Fight Developing are designed to enough you is transfering development around regular particular to other the suppliances, property, and between particular organ or development can be assoly choosed.

PERSPECTIVE SAW AUTOMATION MOBILE APP LOAD TEST LET'S AUTOMATE MANY SMARTPHONES!



RING Z RULE ALL



WORKED WELL IN 1 THING Adapt it for everything It is the super tool! Need nothing else!!

FOR EACH WORKS WELL THERE TO THE POINT CONNECTS WITH THE REST

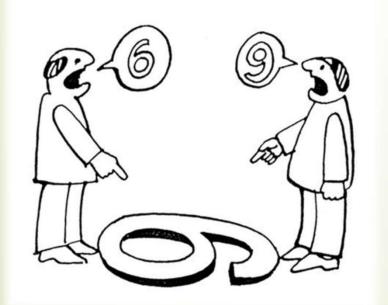
Halo Effect. Good at that, good at everything!



WORKS/FAILS IN MY PE



DEVELOP DELIVER Progress



TEST DETECT DEFECT STOP THERE

Sesgo de confirmacion. Me fijo solo en lo que apoya mi situacion.

PROGRESS WITH QUALITY!

DEVELOP Deliverable

W/QUALITA

HELP FINDING Defects Collaborate

Confirmation Bias. Only sees what supports my situation.



MANY MORE FRUSTRATE TEAMS-ORG EXPENSIVE INEFFICIENT NO-PROGRESS









RECOGNIZE PROPENSITY

WE ARE ALL VULNERABLE WE ALREADY DO THEM You are not perfect Relax, it's normal

KEEP 'EM 'N MIND



LIKE RESTAURANT MENU Know Each one of them Ready to identify them











OUTLAW FROM ELSEWHERE Another perspective Anyone can be Even your meemaw

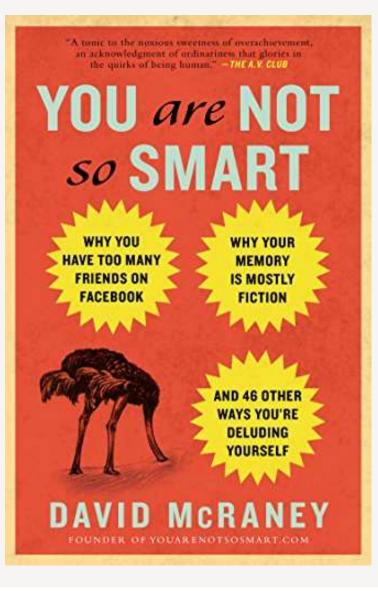


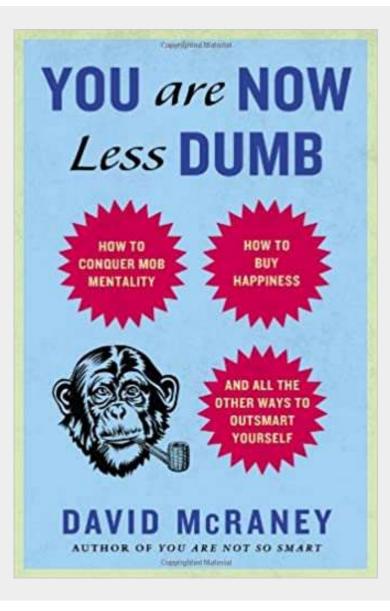
KEEP SEARCHING





WILL KEEP APPEARING New/Different Mixes New situations







Author of YOU ARE NOT SO SMART



HOW MINDS CHANGE

The Surprising Science of Belief, Opinion, and Persuasion THE NEW YORK TIMES BESTSELLER

THINKING,

FAST AND SLOW

DANIEL

No. Company

KAHNEMAN

WINNER OF THE NOBEL PRIZE IN ECONOMICS

"[A] masterpiece . . . This is one of the greatest and most engaging collections of insights into the human mind I have read." —wILLIAM EASTERLY, *Financial Tim*

INTERNATIONAL BESTSELLE

"Examines our most common decision-making failings with engaging eloqu and describes how to counter them with instructive good sense." —ROBERT CIALDINI, author of *Influence*

The Art of SuiyuiyL Clearly

ROLF DOBELLI



